

Daniel D. Santos



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An associate in the Business and Finance Department, Dan Santos has extensive experience in providing general corporate, transactional and business law counseling to public companies, privately owned businesses and nonprofit organizations in a variety of industries. Mr. Santos is a member of the firm's Ports and Maritime, Insurance and Health Law practice groups. His practice also focuses on advising clients regarding various state/federal regulatory and compliance issues impacting these industry groups.

Mr. Santos frequently writes articles and delivers presentations for clients, trade organizations and bar associations on a variety of topics, often involving the latest legislative and regulatory developments affecting his clients and other industry segments.

Prior to practicing law, Mr. Santos was a Special Operations Officer in the U.S. Navy. He served on active duty for seven years, and specialized in diving and salvage, and surface warfare operations.

Honors and Awards

- Designated a "Pennsylvania Rising Star" by *Philadelphia* magazine and *Law & Politics* magazine, 2010
- Named one of Central Pennsylvania's "Forty Under 40" by the *Central Penn Business Journal*, 2009
- Named a "Top Lawyer Under 40" by the Hispanic National Bar Association, 2009
- Selected by Big Brothers Big Sisters of the Capital Region as a member of the inaugural class of

the BIGS Society, 2009

- Graduate, Leadership Harrisburg Area's Community Leadership Series, 2007

Memberships and Affiliations

- Member, Hispanic National Bar Association
- Member, American Health Lawyers Association
- Member, Association of Insurance Compliance Professionals
- Member, Pennsylvania Bar Association
- Member, Dauphin County Bar Association
- Secretary and Member, Board of Directors and Executive Committee, Leadership Harrisburg Area
- Founding Member, Board of Directors, Hispanic Chamber of Commerce of Central Pennsylvania
- Council Member, University of Virginia Asian & Pacific American Alumni Network
- Former Vice President, and Member of the Board of Directors, Retired and Senior Volunteer Program of the Capital Region, Inc., 2002-2005
- Member, Harrisburg Young Professionals
- Business Mentor, Harrisburg University Business Mentors Program
- Alumni Mentor, The Pennsylvania State University - Dickinson School of Law Alumni Mentoring Program
- Member, Fund Distribution Panel, United Way of the Capital Region

Education

- J.D., Penn State The Dickinson School of Law, 2002
Recipient, Dean's Scholarship
Recipient, Conrad A. and Rocco C. Falvello Memorial Award
- B.A., University of Virginia, 1992

Firm Leadership Positions

- Diversity Committee, Member
- Hiring Committee, Member

Bar Admissions

- New Jersey, Pennsylvania

Articles, Updates & Newsletters

- **The Self-Evaluative Privilege: An alternative for protecting sensitive internal documents**
August 2010

- **Physician Practices Participating in Medicare Can Expect Significant Changes Under the New Federal Health Care Reform Law**
MGMA MediNews
May/June 2010

- **Issues and impacts – What’s to come now that federal health care reform has been signed into law**
April 2010

- **Congress nears the finish line for passage of comprehensive federal health care reform**
January 2010

- **Federal health care reform – What can we expect?**
October 2009

- **Health Care Reform – What Can We Expect? (Part 3)**
September 2009

- **Pennsylvania health care reform impacts employers, providers, insurers**
June 2009

- **Effects of New Pa. Legislation on Health Care Costs**
Health Law360
October 30, 2008

- **State Legislative Developments Aimed at Tackling the Problem of Rising Health Care Costs**
October 2008

- **Federal Trade Commission ("FTC") Issues Controversial Report Concerning Use of Credit-Based Insurance Scoring in Automobile Insurance Underwriting**
September 2007

- **Think Twice Before Filing - Once a Proof of Claim is Filed with the Liquidator, it**

Cannot be Withdrawn

July 2006

- **Significant Changes Accompany Two-Year Extension of the Terrorism Risk Insurance Act of 2002**
The Real Estate Finance Journal
Spring 2006
- **Slimmed Down Version of the Terrorism Risk Insurance Act of 2002 Extended For Another Two Years Through December 31, 2007**
January 2006

In The News

- **Eleven Saul Ewing Partners Named 2010 Pennsylvania “Super Lawyers”**
June 8, 2010
- **Saul Ewing LLP Attorney Selected as a Member of the Inaugural Class of The BIGS Society**
December 8, 2009
- **Daniel D. Santos Named One of Central PA’s “Forty Under 40”**
October 26, 2009
- **Attorney Named a Top Lawyer Under Forty by the Hispanic National Bar Association**
February 27, 2009
- **Harrisburg Associates Play Critical Role in Establishing the Hispanic Chamber of Commerce of Central PA**
May 7, 2007
- **Daniel D. Santos Selected to Participate in the 2006-2007 Class of Leadership Harrisburg Area**
July 19, 2006

Past Events

- **The Entrepreneurship Institute: The Presidents' Forum, Philadelphia**
June 9, 2010
Richard J. King, Daniel D. Santos

- **13th Annual Non-Profit Conference**
Co-Sponsored
May 5, 2010
Daniel D. Santos

- **Pennsylvania Bar Institute's 14th Annual Insurance Institute**
CLE Credit
April 12, 2010
Raymond D. Agran, Constance B. Foster, Matthew M. Haar, Joel C. Hopkins, Amy S. Kline,
Joseph C. Monahan, Scott D. Patterson, Daniel D. Santos

- **Health Care Reform and Its Impact on Your Practice**
November 19, 2009
Richard J. King, Daniel D. Santos

- **Pennsylvania Bar Institute's 15th Annual Business Lawyers' Institute**
November 4-5, 2009
Raymond D. Agran, Eric L. Brossman, Teresa K.D. Currier, Richard J. King, Daniel D. Santos,
Catherine E. Walters

- **Trends in Healthcare and Insurance Regulatory Reform**
September 16, 2009
Daniel D. Santos

- **WEBINAR: Compliance Challenges in Marketing Medicare Advantage and
Prescription Drug Plans: Understanding the New Rules for the 2009 Marketing Season**
CLE Credit
December 11, 2008
Laura L. Katz, Daniel D. Santos

- **National Association of Insurance Commissioners Fall 2007 Conference**
September 28-October 1, 2007
Michael F. Consedine, James S. Gkonos, Daniel D. Santos

- **WEBINAR: "You Bet Your Life - The Secondary Market for Life Insurance" -
Regulation of Life Settlements - Issues and Developments**
April 18, 2007
Michael F. Consedine, Daniel D. Santos

- **Business Diversity Works Conference**
September 7, 2005
Daniel D. Santos, Catherine E. Walters, William W. Warren, Jr.