

Tanya Dobash Berlage



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Tanya Dobash Berlage is a Partner in the Business Department and Chair of the firm's Life Sciences Practice Group. She represents clients in the pharmaceutical, biotechnology and medical device industries, ranging from early stage biotech start-ups to global pharmaceutical companies, as well as private equity and venture capital firms focused on the life sciences market.

Ms. Dobash Berlage's practice focuses on complex business transactions and assisting companies in the acquisition, enforcement and commercialization of their intellectual property assets. She helps clients structure, negotiate and document domestic and international corporate transactions, including product-line and company acquisitions, divestments, in-licenses and out-licenses, strategic alliances and joint ventures, research and development agreements, marketing and distribution arrangements, manufacturing and supply agreements, clinical trial agreements and other strategic transactions. Ms. Dobash Berlage counsels companies with respect to the numerous compliance issues particular to the life sciences industry and serves as outside general counsel to small and mid-sized pharma and biotech firms.

Beyond knowing the intricacies of a transaction, Ms. Dobash Berlage has a keen sense of the practical and strategic needs of businesses. Immediately prior to joining Saul Ewing, she was Vice President, Chief Counsel, North America for Taro Pharmaceuticals U.S.A., Inc., a multinational pharmaceutical company. While at Taro Pharmaceuticals, Ms. Dobash Berlage managed the company's corporate and commercial legal matters in the United States, Canada and Europe. She worked on matters involving all stages of the pharmaceutical product life cycle, from product development and approval to manufacturing, sales, marketing and distribution. She oversaw commercial litigation matters for the company's North American operations and served on the company's Operating Committee and chaired the Compliance

Committee. Ms. Dobash Berlage joined Taro Pharmaceuticals as the company began unprecedented growth. She helped lead the company's expansion into the branded prescription pharmaceutical business and the branded over-the-counter consumer products business, as well as supported the company's continued growth of its generic pharmaceutical business.

Ms. Dobash Berlage frequently writes and speaks at national conferences on the subjects of licensing, strategic alliances, mergers and acquisitions, compliance, pharmaceutical advertising and promotion and related issues.

Honors and Awards

- Named "Honorary Southern Chairperson" for Early Stage East's Bio-Life-Tech 2008 Symposium
- Selected as a Baltimore "Legal Elite" by *SmartCEO* magazine's Reader's Poll, 2009

Memberships and Affiliations

- Chair, Maryland Incubator Company of the Year Awards
- Member, Business Law, Intellectual Property and Science & Technology Sections, American Bar Association
- Member, Licensing Executives Society, Inc.
- Member, Association of Corporate Counsel
- Member *Update* Editorial Advisory Board, Food and Drug Law Institute
- Member, Mid-Atlantic Bio selection committee
- Member, Bio-Life-Tech planning committee
- Member, Women Business Leaders (WBL) of the U.S. Health Care Industry Foundation
- Member, Women in Bio, Professional Development Committee

Education

- J.D., Washington & Lee University School of Law, 1994
Notes and Comments Editor,
Washington & Lee Law Review
- A.B., Smith College, 1989

Firm Leadership Positions

- Life Sciences Practice Group, Chair

Bar Admissions

- Maryland, Minnesota

Articles, Updates & Newsletters

- **New PhRMA clinical trial guidelines take effect**
October 2009
- **PhRMA updates guidelines for DTC advertisements about prescription medicines**
December 2008
- **Noteworthy - April 2007**
April 2007

In The News

- **Tanya D. Berlage and Mark C. Levy Named Co-Chairs of Life Sciences Practice Group**
May 21, 2008
- **Berlage and Katz Quoted on Drug "Data Mining" Disputes**
"Drug 'data mining' digs up suits", *The National Law Journal*
January 28, 2008
- **Berlage Stresses Importance of Business and Science Background**
"Firms on the hunt for lawyers with science backgrounds", *Baltimore Business Journal*
April 30, 2007
- **Former Vice President and Chief Counsel, North America for Taro Pharmaceuticals Joins Saul Ewing as Life Sciences Partner**
February 13, 2007

Past Events

- **American Conference Institute's 13th Advanced Forum on: Structuring, Negotiating and Managing Pharma/Biotech Collaborative Agreements**
CLE Credit
November 17-18, 2009
Tanya Dobash Berlage

- **2009 Mid-Atlantic Bio**
Co-Sponsored
November 4-6, 2009
Anessa Abrams, Tanya Dobash Berlage, Kurt L. Ehresman, Mark I. Gruhin, Joanne G. Jacobson, Konstantina M. Katcheves, Matthew L. Salm, Catherine E. Walters

- **American Conference Institute's 12th Advanced Forum on Structuring, Negotiating and Managing Pharma/Biotech Collaborative Agreements**
July 14-15, 2009
Tanya Dobash Berlage

- **Saul Ewing sponsors GBTC Voices of Bio presentation on strategic partnerships**
June 23, 2009
Tanya Dobash Berlage, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky

- **2009 Maryland Incubator Company of the Year Awards**
June 16, 2009
Tanya Dobash Berlage, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky

- **Saul Ewing Sponsors June event for LES Maryland Chapter**
June 10, 2009
Tanya Dobash Berlage, Konstantina M. Katcheves, Eric G. Orlinsky

- **FDLI & FDA's 52nd Annual Conference: Opportunities and Challenges Facing FDA & the New Administration**
April 22-23, 2009
Tanya Dobash Berlage, Mark C. Levy, John B. Reiss

- **Berlage and Jaffari to speak at NYBA 2009 Annual Meeting**
April 20-21, 2009
Tanya Dobash Berlage, Katayun I. Jaffari

- **Berlage to present at 5th Annual Pharmaceutical Meeting Management Forum**
March 29-31, 2009
Tanya Dobash Berlage

- **2009 AIPLA Women in IP Dinner**
February 12, 2009
Jacqueline L. Allen, Tanya Dobash Berlage, Sherry H. Flax, Kathryn L. Hickey

- **7th Annual Bio-Life-Tech 2008 Conference**
Co-Sponsored
December 9-10, 2008

Tanya Dobash Berlage, Kurt L. Ehresman, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky, Craig F. Zappetti

- **Advertising & Promotions for the Pharmaceutical Industry**
November 17-18, 2008
Tanya Dobash Berlage

- **Biotech 2008: Imagine. Collaborate. Innovate.**
Co-Sponsored
November 10-11, 2008
Raymond D. Agran, Tanya Dobash Berlage, Kurt L. Ehresman, Katayun I. Jaffari, Konstantina M. Katcheves, Mark C. Levy, Charles M. Lizza, Deborah L. Spranger

- **2008 Mid-Atlantic Bio**
Co-Sponsored
October 22-24, 2008
Tanya Dobash Berlage, Kurt L. Ehresman, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky

- **Greater Baltimore Technology Council's 19th Annual TechNite**
Co-Sponsored
October 2, 2008
Tanya Dobash Berlage, Philip M. Bogart, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky

- **2008 Bio International Convention**
Co-Sponsored
June 17-20, 2008
Tanya Dobash Berlage, Kurt L. Ehresman, Katayun I. Jaffari, Konstantina M. Katcheves, Charles M. Lizza

- **Capital Connection '08**
May 27-28, 2008
Tanya Dobash Berlage, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky

- **4th Annual In-House Counsel Forum on Pharmaceutical Antitrust**
May 20-21, 2008
Tanya Dobash Berlage

- **7th Annual Minority Corporate Counsel Association 2008 CLE Expo**
Co-Sponsored
CLE Credit
March 26-28, 2008
Tanya Dobash Berlage, Orlan M. Johnson, Konstantina M. Katcheves

- **9th National Conference on Managing Legal Risks in Structuring & Conducting Clinical Trials**
February 26-27, 2008
Tanya Dobash Berlage, Kurt L. Ehresman

- **Advertising & Promotions for the Pharmaceutical Industry**
January 22-23
Tanya Dobash Berlage

- **6th Annual Bio-Life-Tech 2007 Conference**
Co-Sponsored
December 11, 2007
Tanya Dobash Berlage, Kurt L. Ehresman, Mark I. Gruhin, Konstantina M. Katcheves, Eric G. Orlinsky, Craig F. Zappetti

- **Gift Reporting: Navigate State-Specific Rules to Avoid Conflicts of Interest**
November 15, 2007
Bruce D. Armon, Tanya Dobash Berlage

- **ACI Pharma/Biotech Collaborative Agreements Conference**
November 13-14, 2007
Tanya Dobash Berlage, Mark I. Gruhin

- **Drug and Medical Device Litigation**
October 25-26, 2007
Tanya Dobash Berlage, Mark C. Levy

- **Biotech 2007: Imagine. Collaborate. Innovate**
October 8-9, 2007
Tanya Dobash Berlage, Kurt L. Ehresman, Katayun I. Jaffari, Konstantina M. Katcheves, Charles M. Lizza

- **Today's BusinessWoman Conference**
September 28, 2007
Tanya Dobash Berlage

- **Managing Legal Risks in Structuring & Conducting Clinical Trials**
September 25-26, 2007
Tanya Dobash Berlage

- **Physician Advisory Boards: Answers to your top compliance questions**

September 12, 2007
Tanya Dobash Berlage, Christopher R. Hall

- **American Conference Institute's 4th Annual Off-Label Communications Conference**
July 17-18, 2007
Tanya Dobash Berlage, Mark C. Levy

- **Maximizing Sponsor-CRO Partnerships**
June 14-15, 2007
Tanya Dobash Berlage

- **Women In Bio Spring Reception**
June 12, 2007
Tanya Dobash Berlage

- **Capital Connection '07**
Co-Sponsored
May 29-30, 2007
Raymond D. Agran, Tanya Dobash Berlage, Mark I. Gruhin, Eric G. Orlinsky, Robert A. Spar

- **WEBINAR: What Happened? What Does It Mean? Legal Developments Affecting Life Sciences in the Past 30 Days**
Co-Sponsored
May 16, 2007
Tanya Dobash Berlage, Gregory J. Wartman

- **The Women's Congress**
March 29-30, 2007
Tanya Dobash Berlage

- **Drug and Medical Device Litigation**
March 27-28, 2007
Tanya Dobash Berlage, Mark C. Levy

- **Riding the New Wave of Life Sciences Mergers and Acquisitions**
CLE Credit
March 14-15, 2007
Tanya Dobash Berlage

Tools & Books

- **Off-Label Communications: A Guide to Sales and Marketing Compliance**



The Food and Drug Law Institute
August 2008