



BARRY R. KATZ

PARTNER

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Barry R. Katz represents entrepreneurs, individuals, limited liability companies and corporations with the sale, acquisition, leasing and financing of properties both in Chicago and across the country. With nearly 40 years of experience closing complex real estate deals, Barry is able to identify issues and help clients with commercial, retail, industrial and multi-family projects.

Because of the diversity of these transactions, Barry has an appreciation of his clients' priorities for their individual projects. He approaches each deal with strategies to efficiently and effectively close the transaction for the benefit of his clients.

SERVICES

Leasing
Real Estate Services
Real Estate Finance

INDUSTRIES

Manufacturing, Distribution
and Retail
Multi-Family
Office Buildings
Industrial
Real Estate

EXPERIENCE

Sales and acquisitions

- The purchaser in four transactions involving residential properties in Chicago totaling \$9.8 million, including a 16-unit apartment building, a mixed-use property with 18 apartments and five retail spaces, commercial space for an apartment redevelopment and an SRO property.
- The purchaser of a vacant 11-story building on South Dearborn Street in Chicago. The project included gutting and reconstruction of the building for an additional \$6 million to \$7 million.
- The seller of a 40,000-square-foot combined manufacturing and office building in the Goose Island area of Chicago for the sale price of more than \$6.2 million.
- The seller in two transactions involving industrial properties in the Chicago area totaling \$9.7 million.

Leasing

- The sale and leaseback of two apartment buildings in the Hyde Park neighborhood of Chicago with the combined purchase price of over \$7 million.
- The sale and leaseback of two facilities for a major Chicago bank with a purchase price in excess of \$10 million.

- The owner of a major retail shopping center in Chicago in successful negotiations with one of the nation's largest retailers for a long-term, \$50 million lease for more than 100,000 square feet. This complicated lease included provisions for extensive renovations and exclusive and prohibited uses.
- A national real estate company that served as receiver to a high-profile suburban mixed-use development in foreclosure. Represented the receiver in negotiating and amending new and existing leases, providing counsel on association documentation and foreclosure matters, as well as negotiating with the village planning department.
- A major gaming manufacturer in the acquisition and leasing of real estate in Chicago.

Financing

- A major national bank in the assignment of more than 450 loans, in five states, worth approximately \$500 million to Fannie Mae. Led the team of 10 attorneys and paralegals who helped to complete the transaction in 2 ½ weeks at the request of the client.
- A real estate entrepreneur refinancing an 11-property portfolio worth more than \$10 million. The deal was the culmination of more than two years of work beginning with negotiation of a forbearance agreement with the bank, followed by negotiation of a refinance package.
- A major Chicago suburban developer in the restructuring of a loan portfolio which involved nine loans totaling more than \$26 million and 16 properties in Illinois, Wisconsin and Colorado. To meet the bank's deadline, the firm had less than three weeks to review, negotiate and conduct due diligence for nine sets of loan documents and then to prepare documentation required from the client to close the loan. Barry was the lead attorney, supervising an in-house team.

Pro Bono

HONORS

Named to the "2017 Leading Lawyer" list by Midwest Real Estate News

Named to the "Super Lawyers" List by Super Lawyers Magazine, 2016, 2018

Equestrian Connection NFP 2015 Volunteer of the Year

MEMBERSHIPS AND AFFILIATIONS

American Bar Association

Chicago Mortgage Attorneys Association

State of Illinois Bar Association

Illinois real estate broker's license

Board of Directors, Equestrian Connection NFP. Equestrian Connection is a not-for-profit corporation providing horseback riding therapy to children with special needs.

Misericordia, a not-for-profit corporation providing full-time care for individuals with significant developmental disabilities

Little City, committee, formed to protect the civil liberties and rights of its residents

EDUCATION

J.D., Northwestern University, 1978

B.A., University of Michigan, 1975 with honors

BAR ADMISSION

Illinois