



## **BARRY F. LEVIN**

### **PARTNER**

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#### **SERVICES**

Corporate  
Mergers and Acquisitions  
Personal Wealth Estates and  
Trusts  
Family Business  
Real Estate Services

#### **INDUSTRIES**

Real Estate

Barry F. Levin advises clients in a wide variety of industries on high-stakes, complex corporate and real estate transactions. His keen understanding of how legal issues intersect with business interests in these deals and other corporate matters stems from more than 35 years of legal practice, as well as his role as the immediate past Managing Partner and CEO of Saul Ewing Arnstein & Lehr. In this role, he was responsible for overseeing the Firm's daily business operations, client relations, strategic planning and business development.

Clients ranging from retailers, manufacturers and distributors to real estate businesses and dental practices trust Barry's legal advice and counsel for mergers and acquisitions, financings, franchising issues, licensing, real estate deals and general corporate matters. Barry's clients span from entrepreneurial technology developers to Fortune 500 companies, and he has represented businesses in matters relating to their start-up, financial turnaround, and transition to new ownership, including next generation executive transitions. Privately held business owners seeking help with complex estate and trust planning and administration also turn to Barry for legal advice.

Barry's other engagements include providing hundreds of medical and dental practices across the country with legal advice and counsel on ownership transitions. Transitions include structuring, negotiating, documenting and implementing associateships or employee arrangements, partnerships, acquisitions and sales. Doctors, dentists and other healthcare professionals and the business entities in which they practice, particularly those involved in disputes, also hire Barry as outside general counsel to assist in resolving their differences. While Barry aims to resolve these disagreements through mediation or other alternative dispute resolution mechanisms, he is experienced at managing litigation among doctors, dentists and other healthcare professionals whose differences cannot be resolved.

In addition to his work for legal clients, Barry has taken on a variety of management roles at many levels during his tenure with Saul Ewing Arnstein & Lehr. This includes serving on a previous managing partner's management team, acting as the Firm's marketing partner and chairing the Business and Finance Practice. This broad experience has positioned Barry to both understand the interworking of Saul Ewing Arnstein & Lehr's business operations, and stay attuned to the needs of the Firm's clients.

## EXPERIENCE

### Corporate matters

- Served as lead counsel for the buyer of a beer distributor in an acquisition that involved another potential buyer who had already signed a letter of intent to purchase the distribution rights. The multi-million-dollar deal included negotiations to avoid litigation, financings, franchising contracts, and securing approval from state alcoholic beverage regulators.
- Served as lead counsel for six regional franchisors in the direct mail and internet advertising industry in their acquisition by a national franchisor. The multi-million-dollar franchising deals included complex due diligence and regulatory issues, as well as negotiating a multitude of complex contracts and employment agreements.
- Served as lead counsel for a family owned funeral related business in its third generation of ownership in a franchising deal to expand its overall operations by acquiring a similar business in another state. The deal included the acquisition of an operating business, the sale and lease back of real estate and a complex financing transaction.

### Real estate matters

- Served as lead counsel for three developers of multiple assisted living communities who decided to dissolve their numerous partnerships. The deals included: transitioning partners out of the businesses; revising partnership agreements; working through multiple turn-around scenarios, loan workouts, and the sale of several facilities and related real estate; and securing regulatory approvals.
- Served as lead counsel for a multi-million-dollar sale of a recycling facility. The real estate portion of the deal involved negotiations related to property leased from a county government. The transaction also involved the resolution of environmental issues with a state regulatory agency, the sale of business assets and the execution of an employment agreement for the facility's senior executive.

### Family business matters

- Served as lead counsel in the sale, purchase and reorganization of a national retailer on behalf of one of the second-generation owners seeking to transition the third generation into ownership of the close family business. The deal included financings, acquisitions, the purchase and sale of multiple business operations, business assets and real estate. Barry also led the estate and insurance planning for two generations of owners.
- Served as lead counsel in litigation involving control of a partnership connected to a family's real estate holdings in the landfill industry and a 2,000-plus acre operating

farm following the death of the family patriarch. Barry represented nine members of the second generation in probate litigation against another member of the same generation who had wrested control of the family business holdings. The resulting deal gave all 10 members of the second generation equal shares of the holdings, while resolving complex federal and state estate tax matters, which could have otherwise impacted the overall value of the estate.

## HONORS

Named to *The Daily Record's* Power 30 Law List, 2021

Named to *The Daily Record's* Power 100 List, 2021

Recipient of *The Daily Record's* "Icon Honors" Award, 2020

Named one of Maryland's "Most Admired CEOs" by *The Daily Record*, 2019

Named an "Influential Marylander" by *The Daily Record*, 2014

AV Peer Review Rated, Martindale-Hubbell

Selected for inclusion in Maryland *Super Lawyers*, 2009 to present

Selected as a Baltimore "Legal Elite" by *SmartCEO* magazine's Reader's Poll, 2009, 2010

## MEMBERSHIPS AND AFFILIATIONS

Member, Board of Directors, Greater Baltimore Committee

Member, Board of Directors, Mannington Mills

Member, Executive Committee and Personnel and Compensation Committee, Mannington Mills

Member, Board of Directors, Hardwire, LLC

Past Chair, Board of Directors, LifeBridge Health

Former Vice Chair, Board of Directors, Sinai Hospital of Baltimore

Former Chair and Member, Audit & Compliance and Compensation Committees, LifeBridge Health

Former Member, Board of Directors, Levindale Hospital, Northwest Hospital and Carroll Hospital Center

Former Board of Advisors Member, Initiative for Family Business and Entrepreneurship, St. Joseph's University's Erivan K. Haub School of Business

Past President, Past Vice President and Member, Board of Directors, The Lawyers Clearinghouse, Inc.

Former Member, GBC Leadership Board of Directors

Member, Real Property, Probate and Trust Law Section, American Bar Association

Member, Business Law, Taxation and Real Property Sections, Maryland State Bar Association

Member, Bar Association of Baltimore City, Maryland Bar Association, District of Columbia Bar Association and American Bar Association

Former Secretary, Executive Committee, and Member, Board of Directors, Babe Ruth Birthplace Foundation, Inc.

Former Member, Investment Committee, McDonogh School

Former Member, Board of Trustees, Beth El Congregation

Former Liaison, Task Force on Applying Federal Legislation to Congress, American Bar Association

Past Chair, Committee on Government Ownership of Real Estate, American Bar Association

## EDUCATION

J.D., University of Baltimore School of Law, 1984, *cum laude*

B.A., Franklin and Marshall College, 1981

- Dean's List Honors
- Wetzel Oratorical Prize, Senior Speaking Award

## BAR ADMISSION

District of Columbia

Maryland

## FIRM MANAGEMENT POSITIONS

Executive Committee, Managing Partner