



SALLY E. MICHAEL

PARTNER

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SERVICES

Real Estate Finance
Real Estate Services
REITs
Opportunity Zones and
Qualified Opportunity Funds
Private Equity

INDUSTRIES

Industrial, Warehouse and
Distribution
Office Buildings
Private Equity and Venture
Capital
Real Estate

Sally Michael has extensive experience representing owners and developers on acquisitions, dispositions, financings, development, and leasing of all classes of commercial property. Sally also represents borrowers and lenders on restructurings and workouts of distressed debt. She is lead counsel on many portfolio transactions and multi-state matters. In addition, she has significant experience in recapitalizations and joint venture equity transactions.

EXPERIENCE

SELECT REPRESENTATIONS

- Represented a real estate developer based in New York in the acquisition, financing and joint venture equity agreement for a \$65 million portfolio of eight office buildings containing 620,000 square foot of space in Rocky Hill, Connecticut.
- Represented one of the largest privately held, real estate companies in New England on the acquisition of 16 apartment buildings in greater Boston; these recent acquisitions added over 500 units to the more than 5,000 units owned/managed by the company, in addition to its 2 million square feet of commercial space.
- Counseled a real estate investment and development company in restructuring the company's debt on more than 1.2 million square feet of its commercial real estate using \$85 million in new equity financing.
- Converted an urban hospital campus to a condominium structure in connection with a \$200 million dollar bond financing that created options for future use/development of the hospital's real estate.

MEMBERSHIPS AND AFFILIATIONS

Massachusetts Bar Association

Rhode Island Bar Association

Member, Board of Trustees, The Boston Home

EDUCATION

J.D., Suffolk University, 1987, *cum laude*

- Member, *Suffolk International Law Review*

B.A., Brandeis University, 1983

BAR ADMISSION

Massachusetts

Rhode Island

FIRM MANAGEMENT POSITIONS

Boston Office Managing Partner

Evaluation Committee