



DONALD A. REA

PARTNER

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SERVICES

Cybersecurity and Privacy
Litigation
Commercial Litigation
Real Estate Services
Class and Collective Actions
Real Estate Finance
Consumer Financial Services
Litigation

INDUSTRIES

Construction
Real Estate

As chair of the Firm's Construction Practice, Don Rea works with clients and professionals across our 15 offices in a host of real estate, finance, construction and development matters. Over the course of his 25-year legal career, Don has represented clients in litigation and arbitration matters involving business disputes, construction defect, delay and acceleration claims, land development disputes, consumer class actions, and commercial lending. His clients include national retailers, commercial owners and developers, contractors, financial institutions, manufacturers, and material suppliers.

Don focuses on developing strategies with his clients to resolve disputes as cost-effectively as possible. This requires a clear understanding of his client's objectives, effective budgeting and fee flexibility, and above all, strategic thinking. These are the hallmarks of Don's practice and approach to each matter he handles.

EXPERIENCE

Some of his more recent trial experience includes:

- Representing a manufacturer of construction materials in \$55 million breach of contract, negligence and fraud claims against it that resulted in successful verdict for the client
- Representing a multinational retailer in \$25 million bench trial for breach of commercial lease case resulting in partial summary judgment for the defense
- Representing a national bank in \$16 million jury trial for breach of commercial loan contracts and fraud, resulting in a successful verdict for the defense
- Multi-district litigation on behalf of national retail organization against builder of approximately one dozen stores in four states, involving mechanic's liens, construction defect and incomplete project claims and approximately \$30 million in overall construction claims, resulting in favorable judgments and subsequent settlements for client and coordinated replacement contractors and suppliers
- Successful defense of national bank and mortgage corporations in multi-million dollar consumer financial services class actions involving truth-in-lending, settlement services, broker compensation and other issues

- Bench trials resulting in successful verdicts for leasing organizations, mortgage corporations, developers and contractors

HONORS

AV Premium® Rated, Martindale-Hubbell

Recognized as one of Baltimore and Washington DC's Top Lawyers in *The Washington Post*, 2012

Named to *The Best Lawyers in America* list, Information Technology Law, 2006 to present

Selected for inclusion in Maryland *Super Lawyers Magazine*, 2010 to present

Elected to American Who's Who Among Executives and Professionals, Honors Edition, 2006-2007 and 2008-2009

Graduate, Greater Baltimore Committee's Leadership Program, 2004

Named to National Register's Who's Who Among Executives and Professionals, 2004

MEMBERSHIPS AND AFFILIATIONS

Advisory Board, Statewide Business and Technology Case Management Plan

Live Baltimore Marketing Center

- Former Member, Board of Directors
- Legal Counsel

Former Member and Counsel, Baltimore Homeless Services, Inc.

Implementation Committee, Business and Technology Case Management Program

American Bar Association

- Commercial Litigation Committee
- Chair, Lender Liability Subcommittee
- Trial Evidence Committee
- Chair, Web Site Development Subcommittee

Maryland State Bar Association

- Former Chair, Technology Committee

Board of Directors, Junior Achievement of Central Maryland

Maryland Rules Subcommittee for the Passage of Electronic Data Discovery Rules

Ad Hoc Committee for the Preparation of Local Rules of Civil Procedure Governing Electronic Data Discovery, U.S. District Court for the District of Maryland

Special Discovery Master, State and Federal Courts in Electronic Data Discovery Disputes

Counsel, Better Business Bureau of Greater Maryland

Faculty Member, Maryland Judicial Institute

EDUCATION

J.D., University of Baltimore School of Law, 1993, *magna cum laude*

- Heusler Honor Society
- Casenotes Editor, *University of Baltimore Law Review*

B.A., Loyola College, 1986

BAR ADMISSION

Maryland

FIRM MANAGEMENT POSITIONS

Construction, Chair

Consumer Financial Services, Co-Chair

Technology Committee, Member