



JOANNE A. ROBBINS

PARTNER

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Joanne Robbins focuses her practice on a wide variety of commercial real estate transactions throughout the United States, including the acquisition, development and disposition of commercial, industrial, retail and multi-family residential properties, commercial leasing, financing, investment, entity structuring and joint ventures. She has represented landlords and tenants in industrial, office and retail lease transactions, including build-to-suit, ground and solar leases. She also has significant experience in portfolio lending, securitized loans, mezzanine financing and preferred equity investments. Joanne also specializes in the establishment of commercial, residential, mixed use, two-tiered and multi-phase condominiums.

SERVICES

Real Estate Services

INDUSTRIES

Real Estate

EXPERIENCE

- Represented the borrower in securitized loans and preferred equity investments involving properties in numerous jurisdictions and totaling in excess of \$200 million
- Represented a publicly-traded corporation in the leasing of its build-to-suit headquarters in Cambridge, Massachusetts, as well as in the leasing of satellite offices in Washington, D.C., New York City and San Francisco
- Represented the developer in the creation of a multi-phase, mixed-use, two-tiered condominium in Boston, Massachusetts
- Represented a client in the disposition of a portfolio of industrial properties containing 11.3 million square feet for \$516 million, followed by the acquisition of multiple properties totaling 8.5 million square feet on a 1031 tax-deferred exchange basis

MEMBERSHIPS AND AFFILIATIONS

Boston Bar Association

American Bar Association

United States District Court

EDUCATION

J.D., Harvard Law School, 1985, *cum laude*

B.A., Harvard University, 1982, *magna cum laude*

BAR ADMISSION

Massachusetts

FIRM MANAGEMENT POSITIONS

Women's Development Initiative, Member