



## NICHOLAS C. STEWART

### COUNSEL

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#### SERVICES

Corporate  
Corporate Governance  
Private Equity  
Venture Capital  
Mergers and Acquisitions  
Emerging Company and  
Entrepreneur Services  
Resources, Access and  
Mentoring Program (RAMP)

#### INDUSTRIES

Private Equity and Venture  
Capital

Nick Stewart is a deal facilitator. He provides counsel on planning and executing mergers and acquisitions, and private equity and venture financings, with experience in industries ranging from technology, health care and advanced manufacturing to insurance, telecommunications and cannabis. He has represented funds and strategics seeking to raise and deploy capital, and companies seeking growth capital, exits or other liquidity events. Nick was selected to the Maryland "Super Lawyers" Rising Stars list since 2018, a distinction granted to only 2.5 percent of Maryland attorneys.

In addition, Nick serves as general outside counsel for clients, providing advice for various matters such as formation and restructuring, go-to-market strategies, customer and vendor contracts, compliance with securities laws and other corporate governance matters. Nick also represents publicly traded real estate investment trusts on public offerings, recapitalizations and REIT governance matters.

Nick's understanding of the operational issues facing businesses is informed by his work outside of the law firm. Nick is a member of the Baltimore County Workforce Development Board, where he works with businesses, the community, and education and labor leaders to provide policy guidance and oversight for the county's workforce development system. Nick also recently served three and a half years as a member of the Baltimore County Board of Education, which is the 25th largest school system in the nation with a \$1.8 billion budget.

Prior to joining Saul Ewing Arnstein & Lehr, Nick was a judicial clerk for Judge Glenn T. Harrell, Jr. on the Maryland Court of Appeals, Maryland's highest court. He was also a speechwriter for Maryland Gov. Martin J. O'Malley, where he wrote hundreds of speeches, including the governor's State of the State Address.

# EXPERIENCE

## Some of Nick's deal representations include:

- A private equity fund in the \$66.5 million add-on acquisition of a supply chain business specializing in sustainable and organic agriculture.
- A private equity fund in the sale of an internet and telecommunications portfolio company to a communications cooperative.
- A private equity fund in raising new funds by drafting a private placement memorandum, subscription documents and a limited partnership agreement, and helping to onboard investors.
- A hospitalist group in an acquisition of a similar company to expand its regional footprint.
- An insurance broker and third-party administrator in the sale of a business to a strategic acquirer.
- A U.S. provider of hemp-derived CBD products in its \$40 million sale to a public cannabis company in Canada.
- An early-stage health services company in Series A and B preferred stock capital raising transactions.
- A publicly traded senior living communities provider in restructuring lease agreements and refinancing a \$65 million credit facility.
- A voice analytics company in debt and equity financing exceeding \$13 million.

## Some of Nick's outside counsel representations include:

- A software-as-a-service workforce management company in drafting a license agreement, terms of use and a privacy notice.
- A professional sports archiving company in drafting a master services agreement and statements of work.
- A call center business in various corporate governance matters, including providing counsel during board meetings, drafting a compensation policy and structuring shareholder redemption.
- A public company special committee in responding to shareholder demand letters, addressing accounting irregularities and improving internal controls.
- A decorative concrete contractor in the reorganization of corporate structure and creation of an equity incentive plan.

## HONORS

Selected to the Rising Stars list, Maryland *Super Lawyers*, 2018 to present

Named one of Maryland's "20 in Their Twenties" by *The Daily Record*, 2014

## MEMBERSHIPS AND AFFILIATIONS

Baltimore County Board of Education

Baltimore County Workforce Development Council

Corporate Growth, Maryland Chapter

The Lawyers' Campaign Against Hunger

## EDUCATION

J.D., George Washington University Law School, 2010, with honors

- Pro Bono Honor Award Recipient
- J.B. and Maurice C. Shapiro Public Service Fellow
- Editorial Board, *Public Contract Law Journal*

B.A., University of Maryland, 2006, *cum laude*

- Fellow, Baltimore City Mayoral Fellowship
- Dean's Scholastic Scholar

## BAR ADMISSION

District of Columbia

Maryland

## CLERKSHIPS

Judge Glenn T. Harrell, Jr., Maryland Court of Appeals.