



## JENNIFER L. BEIDEL

### PARTNER

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#### SERVICES

Litigation  
White Collar and Government  
Litigation  
Cybersecurity and Privacy  
Regulatory Compliance and  
Government  
Congressional Investigations

#### INDUSTRIES

Agribusiness  
Financial Services  
Food and Beverage  
Government Contracts  
Health Care  
Life Sciences  
Higher Education

Jennifer L. Beidel is a trial lawyer and former federal prosecutor who represents organizations and individuals in white collar criminal defense cases, internal investigations, corporate compliance matters, and complex commercial disputes. She draws on her extensive trial and investigative experience ? in both the private and public sectors ? to assist clients facing criminal and civil allegations of fraud and other misconduct in the health care, life sciences, food and agriculture, and financial services industries, among others.

Prior to joining the Firm, Jennifer served as an assistant U.S. attorney in the Southern District of New York, where she was a member of the Complex Frauds and Cybercrime Unit. During her years as a prosecutor, Jennifer led investigations and prosecutions in a variety of areas, including: tax fraud; health care fraud including cases involving HIPPA and confidential health information; cybercrime; bank and wire fraud; securities fraud; consumer fraud; bribery; and money laundering. Jennifer also worked closely with numerous government agencies, including the FBI, SEC, IRS, DEA, Department of Homeland Security, Department of Labor, Secret Service, Postal Inspection Service, and New York State Department of Financial Services. As many of her investigations were international in scope, Jennifer also worked closely with the governments of various foreign partners, including the United Kingdom, Germany, Belgium, Denmark, and the Dominican Republic.

Jennifer has extensive experience appearing before judges and juries, including federal and state jury trials; sentencing, plea, and bail hearings; FINRA arbitrations; mediations; and multiple appellate arguments before the U.S. Court of Appeals for the Second Circuit.

Jennifer brings her personal background in agriculture to bear in many of her cases, having been raised on a livestock farm and studied agriculture at Penn State. Jennifer also writes and speaks regularly on agriculture and white collar criminal defense topics.

# EXPERIENCE

## Past Federal Prosecution Work

Jennifer's past work as an assistant U.S. attorney gives her critical insight into the tactics and strategies utilized by the government in its investigations and prosecutions. Jennifer's significant matters as a prosecutor include:

- Secured guilty verdicts at trial against the CEO and other high-level officers in a \$150 million consumer fraud scheme involving the unauthorized placement of charges on consumers' cell phone bills
  - Prosecuted the CEO, CFO, and other high-level officers of a debt collection company for orchestrating a \$31 million fraudulent debt collection scheme
  - Charged five defendants in a \$33 million mortgage fraud conspiracy in connection with a debt-elimination scheme to defraud homeowners and banks
  - Secured guilty verdicts at trial against the owner and manager of a company that bilked consumers out of \$11 million
  - Charged co-founder and CEO of a foreign oil company with a \$30 million wire fraud and money laundering scheme
  - Prosecuted an individual who attempted to gain unauthorized access to the computer network of a well-known organization
  - Secured guilty verdict at trial against a tax preparer on 38 counts of aiding and assisting the preparation of false and fraudulent tax returns
  - Prosecuted the owner of a medical technology company for evading millions in income taxes
  - Prosecuted a New York personal injury and medical malpractice lawyer for evading millions in income taxes
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## White Collar and Government Enforcement

- Assisted in the completion of internal compliance audits at two large health care institutions
  - Represented four current and former pharmaceutical company employees in a government investigation regarding current good manufacturing practices (cGMP)
  - Represented seven former pharmaceutical company employees in a government investigation regarding off-label marketing allegations
  - Represented several mortgage company employees in a government investigation regarding alleged robo-signing
  - Represented company and its officers in a bid rigging investigation
  - Represented construction contractor in an internal investigation regarding employee conduct
  - Represented defense contractor in qui tam action
  - Represented two criminal defendants in federal court pursuant to a Criminal Justice Act pro bono appointment
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## Financial Services

- Defended a securities brokerage firm in a four-week FINRA arbitration
  - Represented a broker-dealer in a negligence action in federal court
  - Played a substantial role in securing a voluntary dismissal of two federal court cases against a securities brokerage firm
  - Represented a broker-dealer in an employee investigation
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## Agriculture and Food and Beverage

- Defended cattle broker in state criminal trial
  - Represented hog packer in Packers and Stockyards Act compliance action
  - Represented farmland owner in land use dispute against township
  - Negotiated the voluntary dismissal of a breach of contract action against two aquaculture companies
  - Defended a foodservice supplier in a breach of contract action in federal court
  - Represented equestrian center in personal injury litigation
  - Advised horse racing venue on antitrust risks
  - Represented large dairy producer in estate litigation
  - Represented food processing company in antitrust litigation
  - Advised poultry processing company on compliance with Public Health Security and Bioterrorism Preparedness and Response Act of 2002
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## HONORS

Named one of Pennsylvania's "Lawyers on the Fast Track" by *The Legal Intelligencer*, 2013

Penn State College of Agricultural Sciences Outstanding Recent Alumni Award, 2011

Penn State Armsby Agriculture Honor Society Member

## MEMBERSHIPS AND AFFILIATIONS

Member, Pennsylvania Association of Criminal Defense Lawyers, 2019 to present

Member, Junior League of Philadelphia, 2019 to present

Federal Criminal Law Committee, Eastern District of Pennsylvania

Women's White Collar Defense Association

- Development Committee Member
- Branding Subcommittee Member

Past Board Member, Penn State College of Agricultural Sciences Alumni Society

Past Board Member, Penn State Agriculture Advocates Alumni Society

Past Animal Science Advisory Board Member, W.B. Saul High School of Agricultural Sciences

Past Board Member, Wissahickon Charter School

## EDUCATION

J.D., Penn State The Dickinson School of Law, 2006, *summa cum laude*

- Thomas A. Beckley Prize for Legal Writing
- Order of Barristers
- Articles Editor, *Penn State Law Review*
- Member, Woolsack Honor Society
- Member, Appellate Moot Court Board
- Member, American Trial Lawyers' Association Moot Court Team

B.S., The Pennsylvania State University, 2003, *summa cum laude*

- National Public Speaking Award
- College of Agricultural Sciences Alumni Society Outstanding Senior Award

## BAR ADMISSION

New York

Pennsylvania

## CLERKSHIPS

Chief Judge Christopher C. Conner, U.S. District Court for the Middle District of Pennsylvania