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## Saul Ewing Hires CFO From Wiley In DC

By Tracey Read

Law360 (April 2, 2024, 3:41 PM EDT) -- Saul Ewing LLP has brought on a Washington, D.C.-based chief financial officer who has more than 20 years of financial management experience in professional services, the firm announced Tuesday.

Anne de Fontenay joined Saul Ewing March 11 from Wiley Rein LLP, where she had held the CFO role since 2016.

"I'm really excited to embark on a new challenge and apply the successes I had at Wiley to a new firm creating efficiencies and improving profitability," she told Law360 Pulse in an interview Tuesday.

At Saul Ewing, de Fontenay will be a key strategic adviser to the managing partner, executive partner, executive committee and other firm leaders on business planning, profitability, growth targets and revenue goals, the announcement said. Additionally, de Fontenay will provide leadership and direction on operating and capital budgets, manage cash flow, and monitor tax reporting and compliance. She will also facilitate financial reporting and analysis, including reports related to practice group, attorney and matter performance.



Anne de Fontenay

"I think it's a little too early for me to tell what my priorities will be right out of the gate, but I'm very focused on improving profitability," de Fontenay said.

Jason M. St. John, Saul Ewing's managing partner, said the firm is thrilled to have a CFO of de Fontenay's caliber.

"Like our firm leadership, she believes in smart, strategic growth, and her strong record of providing consistent reporting and strategic analysis will help our law firm continue on this path," St. John said in a Tuesday statement.

De Fontenay's experience includes leading the finance, accounting and risk management functions in law firms of varying sizes. She has a reputation for realigning processes and adopting technology to drive new pricing strategies that enhance profitability, according to Saul Ewing.

In addition to her work as a CFO, de Fontenay has held positions that include director of accounting at Arnold & Porter Kaye Scholer LLP and director of finance at Swidler Berlin LLP, her LinkedIn profile states.

She has a master's in accounting from The George Washington University and a bachelor's in economics from McGill University.

With de Fontenay's hiring, three out of four chief leadership roles at Saul Ewing are now held by women — Kelly Enache serves as the firm's chief marketing officer, Chandra Kilgriff is its chief talent officer and Todd Corham holds the chief information officer position.

"I absolutely love working with chief women," de Fontenay said. "I couldn't be happier about that. Four of the six chiefs at Wiley were women, and it's definitely something I enjoy."

--Editing by Melissa Treolo.

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