

Saul Ewing Adds Pair of Armstrong Teasdale Corporate Pros Law360 Pulse James Boyle June 10, 2024 [Link]

A pair of corporate attorneys who have worked together for more than five years have moved their practices to two of <u>Saul Ewing LLP's East Coast</u> offices after nearly two years at Armstrong Teasdale LLP.

Michael Petrizzo and Julia Taylor have joined Saul Ewing's corporate practice as partners in Philadelphia and Washington, respectively, with Petrizzo maintaining a secondary office in New York. Petrizzo told Law360 Pulse in an interview Monday that he and Taylor found a better fit for their growing national practice at Saul Ewing, where they could take full advantage of the "depth and breadth" of their new firm's resources.

"We had the opportunity to work across the aisle with Saul Ewing attorneys as opposing counsel on some transactions," Taylor said in an interview Monday. "We are delighted to join such a talented group of attorneys. They are all well-trained and super professional. They represented their clients with vigor but in a constructive way. It's not always easy to keep that balance."

Petrizzo and Taylor moved to their new offices last week, Petrizzo said, and all of their clients have joined them in the move, he said.

"It's always a compliment when our clients trust us to handle large matters for them and when they follow us to another firm," Taylor said.

As a corporate practice team, Petrizzo and Taylor offer similar services to their clients and typically work together on transactions, even with their offices two states apart. They counsel public and private companies and investment firms on matters such as mergers and acquisitions and corporate restructurings. They work with companies in industries including healthcare, retail, fashion, professional services and construction.

"Julia brings equally strong credentials to our firm as a seasoned, BigLaw-trained lawyer," said Rob Duston, office managing partner in D.C., in a statement. "She works directly with stakeholders, boards and senior management to understand their financial and business goals, and she appreciates how important it is to provide legal advice aligned with those goals."

Petrizzo and Taylor advise clients on transaction matters, including securities offerings, the acquisition or disposition of portfolio companies and corporate restructurings, including representation of companies that are selling or buying assets as part of a bankruptcy proceeding.

"Our ordinary, day-to-day general counsel work is what keeps the lights on," Petrizzo said. "The cool, transactional stuff you might see on the front page of The Wall Street Journal doesn't happen every day. That's why it's nice to have a platform at Saul Ewing with resources across all practice areas, and clients can call us for everything."

Petrizzo and Taylor said their general counsel work has remained steady in the first half of the year while the active transactions have not been as robust. But there has been an increase in the pipeline, Petrizzo





said, with more clients becoming interested in deals for the second half of the year.

Petrizzo earned his law degree from <u>Villanova University</u>'s Charles Widger School of Law and a Master of Laws in tax from the <u>New York University School of Law</u>. He practiced at <u>Morgan Lewis & Bockius LLP</u>, <u>Reed Smith LLP</u> and <u>Stevens & Lee PC</u> before joining <u>Offit Kurman Attorneys At Law</u> in 2017.

Petrizzo's in-house work includes serving as vice president and assistant general counsel for Folksamerica Reinsurance Co. — now called White Mountains Reinsurance Co. of America — and as executive vice president, general counsel and secretary for Florida-based Health Insurance Innovations.

Taylor earned her law degree from Baylor Law School and joined Akin Gump Strauss Hauer & Feld LLP. She moved to Offit Kurman in October 2019 and started building a partnership with Petrizzo.

"The depth of their experience makes our bench of corporate attorneys even stronger," Joshua S. Pasker, co-office managing partner in Philadelphia, said in a statement.