

Saul Ewing Adds McGuireWoods Real Estate Duo In LA

By **Nate Beck**

Law360 (August 17, 2026, 12:18 PM EDT) -- Saul Ewing LLP has added two McGuireWoods LLP partners to its real estate services group in Los Angeles.

The law firm said in a Friday news release that partners Charlotte Pashley and John Visconsi bring nearly 50 years of combined experience advising clients on commercial real estate transactions nationally.

"Charlotte and John bring sophisticated, high impact real estate practices that deepen our already strong real estate bench in California and complement the nationally recognized real estate work we deliver to clients across the country," Saul Ewing managing partner Jason M. St. John said in a statement. "Their decision to join Saul Ewing is another powerful signal that our West Coast expansion is accelerating — and that California has become a true engine of opportunity for the firm and our clients."

Pashley's work includes advising a global financial institution on its portfolio of financial centers, offices and ATM locations. Additionally, she serves as outside real estate counsel and advises commercial clients on real estate-related disputes. Pashley's understanding of market dynamics and deal execution is also informed by her experience as a licensed California real estate broker, Saul Ewing said.

Visconsi, meanwhile, has represented corporate tenants, national retailers and Fortune 500 companies on leasing and transactional matters, including portfolio-wide retail and entertainment sites, corporate headquarters and call centers. Visconsi has also advised clients on large-scale industrial projects such as a 22-acre Southern California industrial park and distribution centers of 50,000 square feet or more.

The law firm noted Visconsi also has experience negotiating leases, licenses and easements for telecommunications and other infrastructure such as data centers and network switching facilities in the western U.S.

Pashley has a law degree from Loyola Law School, Los Angeles and a bachelor's degree from the University of Southern California Marshall School of Business. Visconsi has a law degree from University of San Diego School of Law, a master's degree in business administration from Purdue University Daniels School of Business and a bachelor's degree from San Jose State University.

"Charlotte and John bring impressive, complementary strengths that make an already strong real estate team in Los Angeles and Orange County even stronger," Steven Ziven, managing partner of Saul Ewing's California offices, said in a statement. "Their track record guiding major corporate, financial and retail clients through complex real estate transactions and related disputes deepens our bench and enhances the sophisticated, business-oriented counsel we deliver to clients across the California market."



Charlotte Pashley



John Visconsi

--Editing by Alyssa Miller.

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